

## **EXHIBIT 1J**

STRICTLY CONFIDENTIAL | 16 APRIL 2002

PRELIMINARY DISCUSSION MATERIALS

Project X

BCE-SUP

122356

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PROJECT X

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PROJECT X

I Major Findings and Implications Since Last Meeting

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## PROJECT X

## Major Findings and Implications Since Last Meeting

FINDINGS	POSSIBLE IMPLICATIONS
<ul style="list-style-type: none"> <li>▪ "Not debtor-friendly" legal environment outside of US, Canada and possibly UK</li> </ul>	<ul style="list-style-type: none"> <li>▪ Keeping Telelobe together in a company controlled restructuring will be very challenging</li> <li>▪ Without benefits of "stay of proceedings," cash burn will remain high as the vast majority of '02 capex commitments are outside of North America</li> </ul>
<ul style="list-style-type: none"> <li>▪ Under bankruptcy protection in North America, Telelobe will continue to incur POP leases and operating costs during network migration</li> </ul>	<ul style="list-style-type: none"> <li>▪ Additional costs must be included in the Restructuring Case during network migration</li> <li>▪ However, uneconomic real estate leases in North America can be rejected</li> </ul>
<ul style="list-style-type: none"> <li>▪ Stand-alone voice business generates positive free cash flow over forecast period. Most bilateral agreements reside within Telelobe Canada LP and USA legal entities</li> </ul>	<ul style="list-style-type: none"> <li>▪ Ability to protect and possibly sell/transfer bilateral agreements in North American entities under court protection</li> <li>▪ Need to explore possible restructuring and/or sale of voice business only</li> </ul>
<ul style="list-style-type: none"> <li>▪ Total liquidation value range of \$80 - \$240 million (3.0% - 9.1% of face value) (100% of face value, Intellect New York)</li> <li>▪ "Structural subordination" - trade creditors appear to have preference over debt creditors in Canada and RoW (excluding US)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Little to no value available to debt holders under liquidation</li> <li>▪ Any recovery highly dependent on liquidation of other assets (Intellect, Excel Notes, etc.)</li> </ul>
<ul style="list-style-type: none"> <li>▪ Preliminary analyses show potential for significant synergies for combining Telelobe with facilities-based carriers <i>Broadband/Level 3/Williams</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ Explore potential combinations</li> <li>▪ Telelobe will require further funding during auction process. BCE is currently the most likely funding source and may be required to commit traffic and make a further cash injection in the combined entity to retain an ongoing interest</li> </ul>

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lose voice  
business  
if can  
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business  
Natlgein  
we can  
Structure  
in a way  
to protect

Page 1  
Total cash flows: Drop to 400 \$900M cash before  
adjustments

PROJECT X

## II Overview of Alternatives

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**PROJECT X****Strategic Options**

*(\$ in Millions)*

Preliminary Funding Requirement  
Cumulative/Unlevered

	May 1 - July 31	May 1 - Sept 30	May 1 - Dec 31	COMMENTS
File in North America and Pursue a Sale of Teleglobe	(\$320)	(\$400+)	(\$490+)	<ul style="list-style-type: none"> <li>Requires \$400+ million of funding to keep this option open</li> <li>Requires operations outside of North America not to initiate insolvency proceedings</li> <li>Need to proceed to immediate sale process - unlikely to be completed until late 2002</li> </ul>
Sell Voice Only / Liquidate Rest	(\$70+)	(\$70+)	(\$70+)	<ul style="list-style-type: none"> <li>Minimizing cash burn requires exiting data business</li> <li>Requires protecting bilateral agreements until sale completed</li> <li>Requires competitive sale process to maximize value</li> </ul>
Liquidate	(\$25)	(\$25)	(\$25)	<ul style="list-style-type: none"> <li>Liquidating immediately destroys value of cash positive bilateral voice business</li> </ul>

- A Dual Process of testing the sale of all of Teleglobe while preparing for the possibility of selling the voice business should be pursued immediately
- Financing availability and potential for recovery will determine the option pursued

## PROJECT X

## Strategic Options (cont'd)

BANKS / BONDHOLDERS	BCE
<ul style="list-style-type: none"> <li>+ May maximize total proceeds</li> <li>+ May provide upside potential in the event the industry recovers.</li> <li>- Large amount of secured financing expected to fund losses until sale could result in diminished recovery</li> <li>- Likely to be non-cash consideration</li> <li>- Most potential partners also in difficult financial situation</li> <li>- High execution risk (deal and operational)</li> </ul>	<ul style="list-style-type: none"> <li>+ May provide upside potential in the event the industry recovers</li> <li>+ Will be perceived as facilitating a best possible resolution for all stakeholders</li> <li>- Bilateral agreements may be sold</li> <li>- Large funding requirement (may exceed value of transaction) with no certainty of outcome</li> <li>- Requires contractual obligations from BCE in addition to potential further equity investment</li> <li>- High execution risk (deal and operational)</li> </ul>
<ul style="list-style-type: none"> <li>+ Higher recovery potential as most of the value resides in the Canadian entities</li> <li>+ A sale as an overlay to an existing network could create additional value</li> <li>- Competitive bidding process challenging</li> <li>- Does not have the potential upside of a successful sale of the whole company</li> </ul>	<ul style="list-style-type: none"> <li>+ Protects bilateral relationships</li> <li>+ Less than \$100 million of funding required if implemented immediately</li> <li>+ Perception of facilitating a positive resolution</li> <li>- May lose its bilateral relationships for Canada.</li> </ul>
<ul style="list-style-type: none"> <li>- Likely to have the least amount of recovery</li> <li>- No value for bilateral agreements</li> </ul>	<ul style="list-style-type: none"> <li>+ Minimal further funding required</li> <li>- Loss of bilateral agreements</li> </ul>

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File in North America  
and Pursue a Sale  
of Telelobe

Sell Voice  
Only / Liquidate Rest

Liquidate



PROJECT X

III Restructuring Case

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## PROJECT X

## Summary of Restructuring Case - Revised for Legal Constraints

	2001A	Q1-2002A	Apr-02E	May-02E	Jun-02E	Jul-02E	Aug-02E	Sep-02E	Oct-02E	Nov-02E	Dec-02E	2002	2003	2004	2005
<b>REVENUES</b>															
Gross Voice	940.0	266.7	72.0	74.6	77.0	80.9	83.8	88.0	88.5	91.9	96.6	960.0	940.0	925.0	905.0
Data	396.0	98.8	26.3	26.1	25.1	24.2	23.2	22.5	21.4	20.6	19.8	307.9	304.9	327.9	361.1
Other	(44.0)	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	1.0	1.0	0.9	0.9
Total Gross Revenue	1,292.0	365.5	98.4	100.8	102.2	105.2	107.2	110.5	110.0	112.6	116.5	1,268.9	1,245.9	1,253.8	1,267.0
Net Voice Revenue	46.3	16.1	16.7	17.2	18.1	18.8	19.7	19.8	19.8	20.6	21.6	215.0	204.9	193.2	184.6
Reported EBITDA	68.0	10.8	(1.0)	0.4	1.5	2.1	2.4	2.5	1.5	2.1	2.6	24.1	39.0	39.9	43.0
% Margin	5.3%	3.5%	mm	0.4%	1.5%	2.0%	2.7%	2.3%	1.4%	1.9%	2.3%	1.9%	3.1%	3.2%	3.4%
<b>Expenses</b>															
Cash EBITDA	(49.0)	7.2	(5.0)	(0.5)	0.4	0.9	1.2	1.3	0.4	0.9	1.4	9.9	24.3	25.7	28.8
% Margin	mm	2.4%	mm	mm	0.3%	0.9%	1.1%	1.2%	0.3%	0.8%	1.2%	0.8%	2.0%	2.1%	2.3%
Less: Other Expense, Net	(116.0)	-	-	(10.3)	(10.3)	(10.3)	(10.3)	(2.8)	(2.8)	(2.8)	(10.3)	(99.5)	-	-	-
Less: Changes in Working Capital	76.0	-	0.0	(120.0)	12.5	12.5	12.5	12.5	0.0	0.0	0.0	(70.0)	-	70.0	-
Less: Cash Capital Expenditures <sup>(1)</sup>	(1,442.0)	(181.9)	(61.8)	(69.5)	(75.0)	(50.4)	(50.4)	(50.4)	(25.5)	(25.5)	(21.5)	(616.1)	(171.0)	(152.0)	(165.0)
Less: Other Capital Expenditures <sup>(2)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Expenditures <sup>(3)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Expense <sup>(5)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(6)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(7)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(8)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(9)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(10)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(11)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(12)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(13)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(14)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(15)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(16)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(17)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(18)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(19)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(20)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(21)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(22)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(23)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(24)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(25)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(26)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(27)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(28)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(29)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(30)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(31)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(32)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(33)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(34)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(35)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(36)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(37)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(38)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(39)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(40)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(41)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(42)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(43)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(44)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(45)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(46)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(47)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(48)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(49)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(50)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(51)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(52)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(54)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(55)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(59)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(69)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(77)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(78)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(82)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(85)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(86)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(87)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(88)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(89)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(90)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(91)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(92)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(93)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Less: Other Non-Cash Income/Expense <sup>(95)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(96)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(97)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(98)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(99)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Other Non-Cash Income/Expense <sup>(100)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>(1)</sup> Capex was reduced by the monthly equivalent of \$7.2 million / year for capitalized IT and networking expenses

PROJECT X

IV. Pro Forma Combination Analysis

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## PROJECT X

## NPV of Synergies

## SUMMARY OF SYNERGY SENSITIVITIES

Telelobe UFCF (a)	2002E		2003E		2004E		2005E	
	Q3 02E	Q4 02E	Q3 03E	Q4 03E	Q3 04E	Q4 04E	Q3 05E	Q4 05E
	(\$134)	(\$90)	(\$80)	(\$80)	(\$124)	(\$124)	(\$156)	(\$156)
Annual Synergies	Synergies							
\$100	\$15	\$20	\$90	\$90	\$100	\$100	\$100	\$100
150	23	30	120	120	150	150	150	150
200	30	40	160	160	200	200	200	200
Annual Synergies	Incremental UFCF Contribution of Synergies							
\$100	(\$119)	(\$70)	\$10	\$10	(\$24)	(\$24)	(\$36)	(\$36)
150	(111)	(60)	40	40	26	26	14	14
200	(104)	(50)	80	80	76	76	64	64

(a) Assumes working capital decrease of \$70 million occurs in 2003 and not 2004 as reflected in the restructuring model.

Under the current Restructuring Plan, even including the synergies, Telelobe's UFCF contribution to a partner will be negative in the near term.

## PROJECT X

## Summary of Synergy Impact

PRO FORMA CONTRIBUTION ASSUMING \$200 MILLION ANNUAL SYNERGIES:															
		2002E				2003E				2004E				2005E	
		Q3 02E	Q4 02E			2003E	2004E			2004E	2005E			2005E	
BROADVIEW															
Standalone EBITDA		\$150	\$151			\$620	\$656			\$689				\$689	
Pro Forma EBITDA		184	193			804	881			918				918	
% Increase/(Decrease)		22.2%	28.4%			29.8%	34.4%			33.2%				33.2%	
Standalone UFCF		\$83	\$103			\$286	\$313			\$338				\$338	
Pro Forma UFCF		(21)	53			366	388			402				402	
% Increase/(Decrease)		NM	(48.2%)			27.9%	24.2%			18.9%				18.9%	
LEVEL 3															
Standalone EBITDA		\$6	\$7			\$229	\$375			\$534				\$534	
Pro Forma EBITDA		39	50			414	601			763				763	
% Increase/(Decrease)		551.8%	618.7%			80.6%	60.2%			42.8%				42.8%	
Standalone UFCF		(\$26)	(\$15)			(\$250)	(\$215)			(\$5)				(\$5)	
Pro Forma UFCF		(130)	(65)			(171)	(139)			59				59	
% Increase/(Decrease)		NM	NM			NM	NM			NM				NM	
WILLIAMS															
Standalone EBITDA		\$18	\$28			\$249	\$492			\$733				\$733	
Pro Forma EBITDA		51	70			434	718			962				962	
% Increase/(Decrease)		184.5%	154.3%			74.1%	45.8%			31.2%				31.2%	
Standalone UFCF		(\$73)	(\$64)			(\$143)	(\$12)			\$116				\$116	
Pro Forma UFCF		(177)	(114)			(63)	64			180				180	
% Increase/(Decrease)		NM	NM			NM	NM			53.0%				53.0%	

A transaction would be EBITDA accretive assuming high level of synergies but  
 UFCF negative in the near term

PROJECT X

V Voice Only Case

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## PROJECT X

## Summary of Preliminary Analysis of Voice Only Case

Sale of voice business requires less than \$75 million of incremental funding. The payback will be in a little over a year.

	2001A	2002E	2003E	2004E	2005E
<b>REVENUES</b>					
Gross Voice	939.0	825.6	752.0	740.0	724.0
Outpayments	692.0	632.0	578.0	574.0	567.0
Net Voice Revenues	247.0	193.6	174.0	166.0	157.0
IPL Margin	12.0	11.4	10.8	10.2	9.6
Total Net Voice Revenues	259.0	205.0	184.8	176.2	166.6
<b>COSTS</b>					
Payroll	47.9	39.1	37.5	36.8	36.9
Network Costs	46.9	49.6	42.2	42.3	42.4
G&A	29.0	24.8	23.3	21.9	20.6
Bad Debt	11.3	9.9	9.0	8.9	8.7
EBITDA	123.9	81.6	72.8	66.3	58.0
Capex	22.4	30.0	30.0	29.0	29.0
Unlevered Free Cash Flow	101.5	51.6	42.8	37.3	29.0

## Key Assumptions

- Keep selected POPs in North America and 2 in UK
- File for protection and insolvency everywhere else
- Retrench to historical bilateral & PTT voice traffic services
- 600 people organization
- Protect all bilaterals between Bell and other PTIs

PROJECT X

VI. Preliminary Liquidation Analysis

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**PROJECT X****Summary Comments**

- Preliminary range of recoveries to banks and bondholders is \$0.03 to \$0.09
- Low recoveries to banks and bondholders are driven by several factors
  - Structural subordination
    - Due to structure of bank and public debt in TI and THCUS, claims of most creditors in Canada and RoW likely need to be satisfied before assets are available to creditors of these companies
  - Low asset values
    - Limited demand for assets (over capacity, etc.)
    - High proportion of IRU's in asset base which are above market
    - High proportion of construction in progress in asset base which has limited value on liquidation
    - Impairment of accounts receivable in a liquidation
      - Offset issues
      - Collectibility
    - Significant portion of recovery comes from investments (e.g. Intelsat, Excel Notes, etc.)
- Creditors in Canada and RoW achieve recoveries of \$0.20 - \$0.40
- Trade and other unsecured creditors in Canada and "Rest of World" appear to rank in priority to claims of banks and bondholders

## PROJECT X

## Summary

	(US\$ millions)		
	Low	High	Comments
Net Assets Available for TI and THCUS:			
Canada	\$ -	\$ -	See summary by region.
United States	47	87	See summary by region.
Rest of World	-	-	See summary by region.
Other:			
Intelsat	15	68	Private, proceeds may take 2 yrs
Newsies	8	12	Public company
Excel			
tax recovery	40	40	\$7M to be pd to Vartec with residual to TI
sales proceeds	-	50	Management's best estimate.
Marine	-	10	Holds fleet of boats to maintain cables.
Look	-	1	Public company last traded at \$0.08/share.
Support Costs	(30)	(30)	
	\$ 80	\$ 238	
Liabilities of TI and THCUS			
Banks	\$ 1,303	\$ 1,303	
Noteholders	1,296	1,296	
Other	20	20	
	\$ 2,619	\$ 2,619	
Recovery per \$ of liabilities	3.0%	9.1%	

**PROJECT X****Assumptions**

- Key assumptions:
  - Ordinary liquidation in Canada, US and RoW
  - Claims of Banks/Bondholders are structurally subordinated to the claims of other creditors in Canada and RoW (i.e. excl. US)
    - Critical assumption which requires additional legal analysis
    - Will be a contentious issue between banks/bondholders and other creditors
- Basis for preliminary conclusions:
  - Discussions with management, Lazard and legal counsel
  - Legal entity analysis of assets and liabilities
  - Experience with comparable assets and liquidating plans in restructuring cases in Canada and US
- Issues to be addressed/important sensitivities:

ISSUE	POTENTIAL IMPACT ON RECOVERY TO DEBT HOLDERS
Structural subordination Severance and contingent liabilities Amount of liquidation and support costs Prior ranking claims Liability for capex commitments? Execution Risk	Decrease recoveries Decrease recoveries / assets available TBD Decrease recoveries / assets available TBD TBD

PROJECT X

VII Next Steps

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PROJECT X

## Next Steps

- Continue confirmation of key assumptions
  - Legal - international restructuring
  - Financial funding requirements
    - Short-term
    - Medium-term
- Prepare for filing in appropriate jurisdictions
  - Ensure filing strategy protects bilateral voice business
  - Set up appropriate cash management and banking arrangements
  - Interest payment on April 23
- Continue conversations and prepare formal sale process of whole company
- Determine funding source and amount (BCE or other)
- Begin parallel process to divest voice only
- Corporate governance
- Preparation of materials for the Board

PROJECT X

Appendices

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**PROJECT X****Key Assumptions - Summary of Voice Only Case**

	2001A	2002E	2003E	2004E	2005E
<b>VOICE REVENUES ASSUMPTIONS</b>					
% Change in Volume		20.9%	-17.3%	13.4%	15.0%
% Change in Net Revenues per minute		-21.6%	-10.1%	-4.6%	-5.4%
Gross Margin	26.3%	23.4%	23.1%	22.4%	21.7%
<b>COSTS ASSUMPTIONS</b>					
<b>Personnel Costs</b>					
Change in Voice Personnel Costs		-18.3%	-4.1%	-2.0%	0.5%
Average Number of Employees at Year End	650	600	560	540	530
Average Cost per Employee	60,620	62,621	64,687	66,822	69,027
% Change in Cost per Employee		3.3%	3.3%	3.3%	3.3%
<b>Network Costs</b>					
% Change in Network Costs		5.8%	-15.0%	0.3%	0.7%
<b>G&amp;A</b>					
% Change in G&A		-14.5%	-6.0%	-6.0%	-6.0%
Bad Debt	11.27	9.91	9.02	8.88	8.69
CAPEX	22.4	30.0	30.0	29.0	29.0

## PROJECT X

## Preliminary Pro Forma Combination Analysis - Level 3

## LEVEL 3 SYNERGY IMPACT SUMMARY

	2002E		2003E		2004E		2005E	
	Q3 02E	Q4 02E	2003E	2004E	2005E	2006E	2007E	2008E
Level 3 EBITDA	\$6	\$7	\$229	\$375	\$534	\$713	\$863	\$1,013
Telelobe EBITDA	3	3	25	26	29	31	33	35
Combined EBITDA	\$9	\$10	\$254	\$401	\$563	\$744	\$896	\$1,048

Annual Synergies	Combined Pro Forma EBITDA With Synergies							
\$100	\$24	\$30	\$344	\$501	\$663	\$813	\$963	\$1,113
150	32	40	374	531	693	843	993	1,143
200	39	50	414	601	763	913	1,063	1,213

Annual Synergies	Combined Pro Forma UCFE With Synergies							
\$100	(\$145)	(\$85)	(\$241)	(\$239)	(\$41)	9	59	109
150	(137)	(75)	(211)	(189)	(9)	1	51	101
200	(130)	(65)	(171)	(139)	(59)	49	99	149

Annual Synergies	Incremental UCFE Value to Level 3							
\$100	(\$119)	(\$70)	\$10	(\$24)	(\$36)	14	64	114
150	(111)	(60)	40	26	14	14	64	114
200	(104)	(50)	80	76	64	64	114	114

Source: SSB 2/27/02.

Note: Assumes no capital expenditure synergies.  
Assumes no taxes.



**PROJECT X****Preliminary Pro Forma Combination Analysis - Broadwing****BROADWING-SYNERGY IMPACT SUMMARY**

	2002E				2003E	2004E	2005E
	Q3 02E	Q4 02E	Q1 03E	Q2 03E			
Broadwing EBITDA	\$150	\$151		\$620	\$656		\$689
Telelobe EBITDA	3	3		25	26		29
Combined EBITDA	\$154	\$153		\$644	\$681		\$718

  

Annual Synergies	Combined Pro Forma EBITDA With Synergies				2003E	2004E	2005E
	Q3 02E	Q4 02E	Q1 03E	Q2 03E			
\$100	\$169	\$173		\$734	\$781		\$818
150	176	183		764	831		868
200	184	193		804	881		918

  

Annual Synergies	Combined Pro Forma UCFE With Synergies				2003E	2004E	2005E
	Q3 02E	Q4 02E	Q1 03E	Q2 03E			
\$100	(\$36)	53		\$296	\$288		\$302
150	(28)	43		326	338		352
200	(21)	53		366	388		402

  

Annual Synergies	Incremental UCFE Value to Broadwing				2003E	2004E	2005E
	Q3 02E	Q4 02E	Q1 03E	Q2 03E			
\$100	(\$119)	(\$70)		\$10	(\$24)		(\$36)
150	(111)	(60)		40	26		14
200	(104)	(50)		80	76		64

Source: SSB 4/5/02.

Note: Assumes no capital expenditure synergies.

Assumes no taxes.

## PROJECT X

## Preliminary Pro Forma Combination Analysis - Williams

WILLIAMS SYNERGY IMPACT SUMMARY					
2002E					
	Q3 02E	Q4 02E	2003E	2004E	2005E
Williams EBITDA	\$18	\$28	\$249	\$492	\$733
Telelobe EBITDA	3	3	25	26	29
Combined EBITDA	\$21	\$30	\$274	\$518	\$762
Combined Pro Forma EBITDA With Synergies					
Annual Synergies					
\$100	\$36	\$50	\$364	\$618	\$862
150	44	60	394	668	912
200	51	70	434	718	962
Combined Pro Forma UFCF With Synergies					
Annual Synergies					
\$100	(\$192)	(\$134)	(\$133)	(\$36)	\$80
150	(185)	(124)	(103)	14	130
200	(177)	(114)	(63)	64	180
Incremental UFCF Value to Williams					
Annual Synergies					
\$100	(\$119)	(\$70)	\$10	(\$24)	(\$36)
150	(111)	(60)	40	26	14
200	(104)	(50)	80	76	64

Source: Deutsche Bank 1/16/02.

Note: Assumes no capital expenditure synergies.

Assumes no taxes.

## PROJECT X

## Summary - By Region

(US\$ millions)	Summary of Preliminary Liquidation Value Range by Region					
	Canada		United States		Rest of World	
	Low	High	Low	High	Low	High
Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounts Receivable	\$ 105	\$ 139	\$ 32	\$ 48	\$ 25	\$ 51
as a % of net book value	48.8%	64.4%	35.6%	54.2%	30.0%	60.0%
PP&E	34	57	35	75	6	17
as a % of net book value	7.7%	13.0%	2.2%	4.7%	2.0%	5.7%
Other Assets	-	1	-	1	-	-
Cost of Liquidation	(28)	(39)	(14)	(25)	(8)	(17)
Cash Available for Creditors	\$ 111	\$ 158	\$ 53	\$ 99	\$ 23	\$ 51
Third Party Liabilities						
Accounts payable	\$ 455	\$ 455	\$ 214	\$ 214	\$ 108	\$ 108
Intercompany due to THOUS	-	-	1,455	1,455	-	-
	\$ 455	\$ 455	\$ 1,669	\$ 1,669	\$ 108	\$ 108
Recovery to creditors	24%	35%	3%	6%	21%	47%
Cash Available for TI and THOUS	\$ -	\$ -	\$ 47	\$ 87	\$ -	\$ -

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